

Significant Contacts Promise Good Post-Event Business

*“Practically every visitor at **DeburringEXPO** comes to the trade fair with an ongoing problem for which they require a solution. As a result, discussions go into great depth very quickly. We also presented a world’s first for deburring tasks which place stringent demands on chamfer quality, and it generated significantly better feedback than I expected beforehand. For us it’s already clear that we’ll exhibit again in 2025.”*

Steffen Hedrich, Kempf GmbH

High quality inquiries

*“We took over the business from another company that exhibited at the trade fair on a regular basis and were thus also on hand this year. We were surprised by the highly specific tasks and RFQs, and by the resulting quality of our leads. I think we’ll exhibit again at the next **DeburringEXPO**,”*

Shigeru Kajisaki, Yamazen Europe GmbH

Decisive advantages compared to large metalworking trade fairs

*“**DeburringEXPO** is our most important trade fair. You don’t have as many visitors as you do at the big metalworking events, but they all come with a specific task in mind. As a result, the success rate for good post-event business is significantly higher here than at other trade fairs. This is why we will definitely be back in 2025.”*

Dieter Münz, Ultratec Innovation GmbH

Successful joint participation at the trade fair

*“Deburring is one of the major topics at **DeburringEXPO**, and cleaning is an upstream or downstream production step. The joint trade fair presentation with SGM s.r.l. has resulted in synergies that have enabled us to generate more interesting leads than at previous events, including numerous new contacts.”*

David Bartels, Höckh Metall-Reinigungsanlagen GmbH

Interesting new projects and good new contacts

“During the three days at the trade fair, we were visited by existing customers with whom we were able to discuss new projects. On the other hand, we were also able to establish good new contacts. Our meetings frequently focused on reducing the number of manual processes, as well as simplifying and automating processing operations.”

Patrick Taschek, Rösler Oberflächentechnik GmbH

Increased trend towards automation

“The visitors came from various metalworking sectors with different tasks for deburring and the production of precision surface finishes. We observed that the requirements for automation solutions are becoming more demanding and that greater degrees of automation are required.”

Jan-Niklas Merkel, SHL AG